## RICHARD AND SANDRA TROUTTE 15050 N. WILDERNESS WAY TALKING ROCK RANCH PRESCOTT, AZ.

We are extremely pleased to write this letter of recommendation for Dan Boylan and DLB Custom Homes. Our home is not only the dream home we have always wanted, but it is more. It is more than we expected, because Dan has introduced us to new home building ideas and materials.

Let me quickly explain that the difficult process of designing a home from its inception, finding the right builder, and then living through the terrible emotional construction process is not new to us. We have built two homes in Santa Barbara, California, and now our present home in Talking Rock Ranch. We felt each home we built was an improvement over the previous one, but the first two are no comparison to this new home. Without question the expertise of Dan Boylan and DLB Custom Homes is far superior to any other building experience we have had.

Why is that? Because Dan takes a very simple approach...he treats the building of your home as if it were to be a home that he would want to live in. Also, building a home that suites your personal day to day living style, and is an avenue of pride for you and your family, is time consuming and very emotional. Somehow, in some way, and I'm not sure how...Dan Boylan understands that, so he calmly and professionally deals with the thousands of problems that happen during the building process. Dan's construction skills are super, but his people skills are equally fine.

Our experience in this home building process was that Dan and his team:

- [a] Improved our Architect's drawings that provided a more aesthetic and pleasing home, which has increased our pride of ownership.
- [b] Changed and improved the design of our home for a more functional home, which matches our individual day-to-day living style.
- [c] Introduced us to new technological ideas.
- [d] Opened up our minds to new building materials.
- [e] Delivered our home ahead of schedule.
- [f] Stayed within budget.

Do we love this guy or what?

The bottom line is that we have a better home than we could have ever hoped. Also, Dan and his wonderful family are neighbors living here in Talking Rock Ranch. The man is one of the few people in the construction trade that walks the talk, and he is here as a neighbor and friend.

Besides that...in ten years a "Dan Boylan Home" will mean something special.

Why would anyone, with an eye to building a home in Talking Rock Ranch, consider anyone else to be entrusted with building their dream home?

If you wish please feel free to phone us or visit as we would love to show you our wonderful new home.

Richard M. Troutte

Richard M. Froutte

Sandra E. Troutte