

October 3, 2017

To Whom it May Concern:

When it came time to build our dream home, my wife and I met with 13 builders. We initially narrowed the list down to three builders and then went and visited homes they had built and interviewed their previous clients. Based on several months of research, we selected Dan Boylan. The past year and a half has only validated that we made the right decision.

Dan is an unusual builder. He was integral to the architectural process and pointed out all the design/cost trade-off's. He has a B.S.D HUD from ASU School of Architecture and was by far the most professional builder with whom we met. And that rolled over to his sub-contractors who were all courteous, professional craftsman. His key attributes include:

Quality: We have been thrilled with the quality of our home. But more importantly from a reference point of view, we have had professionals in the field come through and comment on the precision of the construction. One of our relatives who is a builder in Seattle came through and was very impressed by the attention to detail. Another friend who is a well respected architect said "he couldn't be more impressed with the quality".

Communication: Dan involved us in every step of the process. We knew what was going right, and more importantly, what was not going right (as happens in any construction project). Discrepancies were addressed quickly. We were involved in all the big decisions and a lot of the little ones as well.

Budget: I had been told by a number of friends that had built homes that this would never happen, but DLB nailed the budget. My banker (who provided the construction loan) noted that the financial controls were similar to what he was used to seeing on commercial projects.

Character: He's just a genuinely good guy to work with and be around.

In sum, we would strongly recommend DLB Custom Homes to anyone considering building their dream home. We got ours!

Tom & Cheryl Fencil